

People matter, results count.



Manufacturing Growth in North America

Trends

- Clients need to continue to grow and are exploring organic, inorganic and hybrid models to achieve growth targets.
- Customer needs continue to evolve:
 Clients need to explore a Business Model
 Change...Products to Lifecycle Services.
- Shareholder pressure to expand and be more profitable: Digital/Cloud/Automation... reducing operational costs, opening new markets.
- The majority of manufacturers (56%) have aligned \$100 million or more towards smart factories in last five years. Despite such enthusiasm, only 6% of manufacturers are digital masters.





Current Client Examples



Electronics company that manufactures connectivity and sensor products:

full digital manufacturing transformation and innovation



Leader in making manufacturing technologies:

B2B commerce and insights and data COE for resale



Supplier of high-quality air-conditioning and heating systems for vehicles:

IoT platform implementation

Global automotive OEM

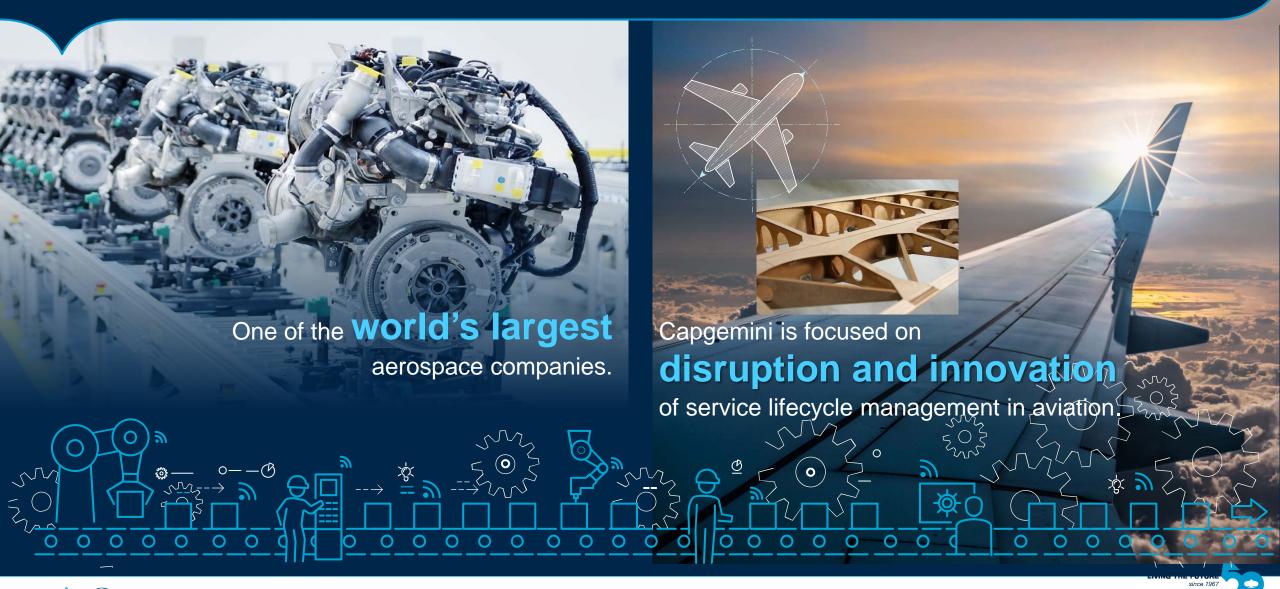
Top global automobile manufacturer:

asset performance and predictive quality



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Disruption in Service Lifecycle Management





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