

# H1 2020 Performance



Revenues  
**€7,581m**  
**+7.9% YoY cc\***

Operating Margin\*  
**10.8%**  
**-0.6pts YoY**

Organic Free Cash Flow\*  
**€106m**  
**+€16m YoY**

## REGIONS

Revenues growth YoY cc    Operating Margin

North America	32%	<b>+4.2%</b>	<b>14.4%</b>
Rest of Europe	29%	<b>+15.1%</b>	<b>10.2%</b>
France	21%	<b>+7.6%</b>	<b>6.9%</b>
UK & Ireland	11%	<b>+0.6%</b>	<b>14.3%</b>
APAC & LATAM	7%	<b>+11.4%</b>	<b>10.5%</b>

## SECTORS

Revenues growth YoY cc

Financial Services	25%	<b>+0.0%</b>
Manufacturing	21%	<b>+19.2%</b>
Public Sector	14%	<b>+8.5%</b>
Consumer Goods & Retail	12%	<b>-1.8%</b>
Energy & Utilities	11%	<b>+3.9%</b>
Telco, Media & Technology	11%	<b>+35.5%</b>
Services	6%	<b>-1.3%</b>

## DIGITAL & CLOUD REVENUES

Are up by  
**more than 10%**  
YoY cc

Account for  
**over 50%**  
of Group revenues

**BOOKINGS**  
**€7,841m**

**HEADCOUNT**  
**265,100**  
+22% YoY  
53% offshore

**NORMALIZED EPS\***  
**€2.95**  
-4.0% YoY

Excluding recognition of the income tax expense due to the transitional impact of the US tax reform of €30 million in H1 2019 and €26 million in H1 2020

**RETURN TO SHAREHOLDERS**  
**€426m**

Dividend payment + Share buyback

**YoY cc:** Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an (\*) are defined and/or reconciled in the appendix to the press release.

For more information, see the press release on <https://investors.capgemini.com/en/>

# Q2 2020 Performance

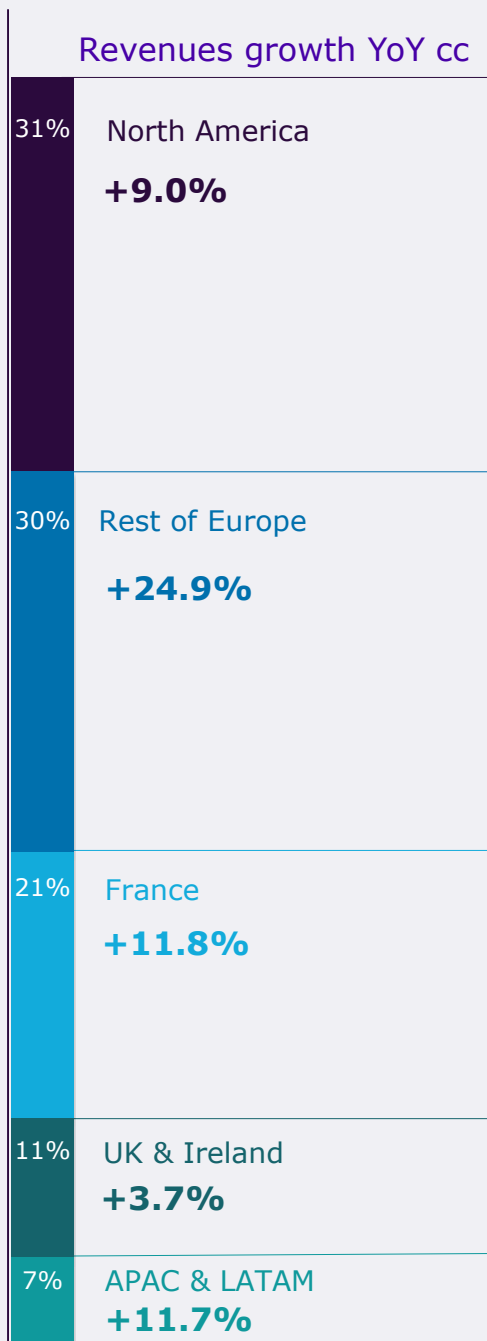


Revenues Q2 2020

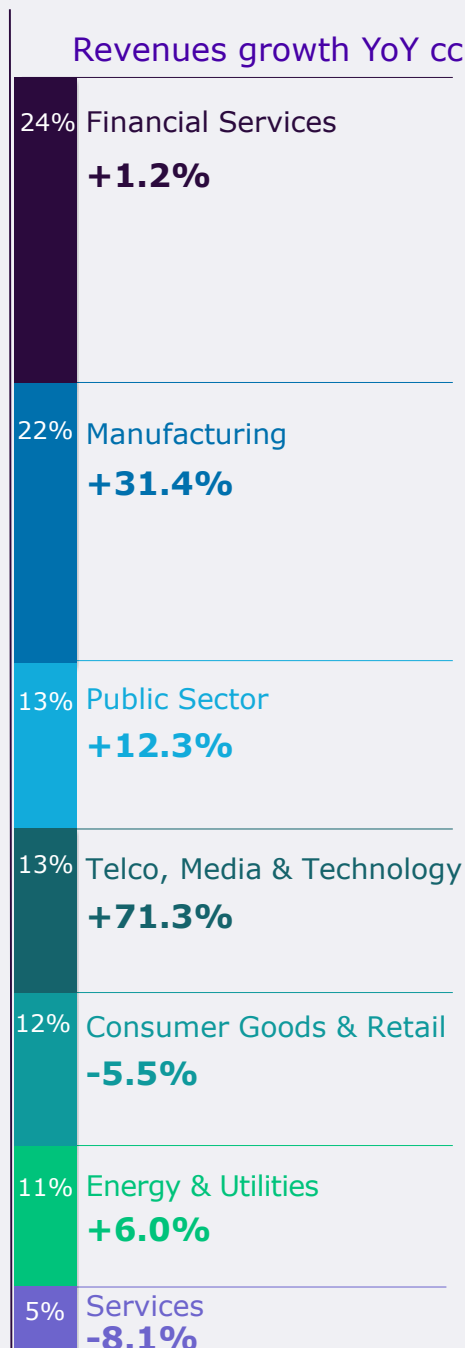
**€4,034m**

**+13.4% YoY cc\***

## REGIONS



## SECTORS



## DIGITAL & CLOUD REVENUES

Are up by **more than 10%**

Year-to-date, at constant currencies

Account for **over 50%** of Group revenues

## BOOKINGS

**€4,438m**

## HEADCOUNT

**265,100**

+22% YoY  
53% offshore

**YoY cc:** Year-on-Year at constant currencies.

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