

# FULL YEAR 2022 PERFORMANCE



## REVENUES

**€21,995m** ▲ +16.6% YoY cc\*

## OPERATING MARGIN\*

**13.0%** ▲ +0.1pt YoY

## ORGANIC FREE CASH FLOW\*

**€1,852m**

## BOOKINGS

**€23,719m** ▲ +16.8% YoY cc

## HEADCOUNT

**359,600** ▲ +11% YoY

## NORMALIZED EPS\*

**€11.52** ▲ +25% YoY

## RETURNS TO SHAREHOLDERS

**€1,223m** Dividend payment + Share buybacks

SECTORS	Manufacturing	Financial Services	Public Sector	Consumer Goods & Retail	Telco, Media & Technology	Energy & Utilities	Services
SHARE OF GROUP REVENUES	26%	22%	14%	13%	12%	8%	5%
REVENUES GROWTH YOY CC	+21.4% ▲	+13.4% ▲	+19.0% ▲	+18.5% ▲	+11.8% ▲	+7.0% ▲	+23.3% ▲

  

REGIONS	North America	Rest of Europe	France	UK & Ireland	APAC & LATAM
SHARE OF GROUP REVENUES	31%	29%	19%	12%	9%
REVENUES GROWTH YOY CC	+15.0% ▲	+16.1% ▲	+12.5% ▲	+19.4% ▲	+30.6% ▲
OPERATING MARGIN	15.6%	11.6%	12.1%	18.0%	10.6%

YoY cc: Year-on-Year at constant currencies.

\*The terms and alternative performance measures marked with an (\*) are defined and/or reconciled in the appendix to the press release

For more information, see the press release on <https://investors.capgemini.com/en/>

# Q4 2022 PERFORMANCE



## REVENUES

**€5,754m** ▲ +14.0% YoY cc\*

## BOOKINGS

**€6,685m** ▲ +11.4% YoY cc

## HEADCOUNT

**359,600** ▲ +11% YoY

SECTORS	Manufacturing	Financial Services	Public Sector	Consumer Goods & Retail	Telco, Media & Technology	Energy & Utilities	Services
SHARE OF GROUP REVENUES	27%	21%	14%	13%	12%	8%	5%
REVENUES GROWTH YOY CC	+19.9% ▲	+9.9% ▲	+15.4% ▲	+13.7% ▲	+9.6% ▲	+6.3% ▲	+20.8% ▲

REGIONS	North America	Rest of Europe	France	UK & Ireland	APAC & LATAM
SHARE OF GROUP REVENUES	31%	29%	20%	11%	9%
REVENUES GROWTH YOY CC	+12.3% ▲	+15.2% ▲	+11.9% ▲	+15.3% ▲	+19.6% ▲

YoY cc: Year-on-Year at constant currencies.

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