Capgemini Financial Services

Deep & Tenured, Strategic Relationships
- Partner to 9 of top 15 leading Banks & 12 of top 15 Insurance firms globally
- "Partner of the future", >40% in the "new" & "next"

Strong & Selective domain focus
- Retail Banking, Consumer Lending, Commercial Banking, Payments & Wealth Management
- P&C Insurance, Life Insurance & Health (Payer) Insurance

Global Reach, Local Intimacy, Agile Engagement
- Multi-local heritage-fueled Right-shoring
- Global Practices with Local specialization

Full-spectrum capabilities and offers
- Leader in traditional and new age-services
- End-to-end problem solving with strong partner ecosystem
- Capabilities span Invent, Shape, Build, Run

The Collaborative Business Experience
- Doing it “with” our clients, not “to or for” our clients
- Solid delivery-at-scale track record
FS Solution themes address our clients’ BHAGs.

**Open Bank**
- Enabling open and modern platforms to innovate and bring products to market faster

**Deep Customer**
- Places the customer and/or employee at the center of everything

**INVENT**
- Innovation Consulting

**SHAPE**
- Experience Design

**BUILD**
- Accelerated development Centers

**RUN**
- IT & Business Services

**Data-Driven Compliance**
- Infuses AI into regulatory functions as services or on-premises solutions

**Intelligent Bank**
- Makes banking processes more intelligent, efficient and effective, across Retail Banking, Consumer Lending, Trade Finance, Payments, & Wealth Management
By bringing to life the best of our unified power..

Revolutionize how Banks interact and partner with the evolving Open Banking ecosystem – architecture, partnerships, FinTechs etc. Addresses banks’ need to be more open and to develop an ecosystem architecture into which they can fit.
From Systems Integrators to Systems Orchestrators in the Ecosystem Era

**Unified Power of the Group**

**INVENT**
Innovation Services
Research & Strategy

**SHAPE**
Data Science
Technology Architecture
Design Services

**BUILD**
Digital Retail Banking
Digital IT & Cloud Transition
Risk & Reg Powered AI
Data-as-a-Service

**RUN**
Cybersecurity Service Desk
Deskside & Workplace Services
ESOAR/IABOT

**Enterprise Partners**

- Salesforce
- AWS
- Adobe
- Microsoft
- MuleSoft
- Pega
- Oracle
- UiPath
- IBM
- First Data
- HP
- Google
- Work Fusion
- Backbase
- Temenos
- Blue Prism
- SAP
- Murex
- Pivotal

**Thought Leadership/Academia Hubs**

- LinkedIn
- MIT
- Swinburne University of Technology
- Kasisto
- startupbootcamp
- Efma
- Deakin University
- Samsung
- CSIRO
- SABRE

**FinTechs & Emerging**

- Kasisto
- Trulioo
- Saagie
- CLOUD LENDING SOLUTIONS
- bluechain
- Bee Eye
- lowal
- feedzai
- bud.
- icon
- H20.ai
- finn.ai
- FinTech
- Project P

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From Insight to Execution, Serving Clients Across The Globe

“Updated models are now required to innovate new revenue streams and for developing delight-inducing customer experiences - all while maintaining banks’ control of their customer relationships.”

“New banking models will be born from principles around data, technology, and an agile, digitally-focused organizational culture.”

“A successful future-ready model will be agile and flexible enough to help banks thrive in the open banking ecosystem.”
One Example of Client Success
In Summary

We’re well on our Leader for Leaders journey

Partners of choice with established players and new entrants/disruptors

Bringing innovation organically, and through our partner ecosystem

Orchestrating business value across sectors and service lines

Creating successful journeys “with” our clients
A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients’ opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2017 global revenues of EUR 12.8 billion.

Learn more about us at www.capgemini.com