



### A powerful platform driving next generation of growth... and sustainability

### Capgemini Insurance Dynamic Growth

- ❖ Large Scale enterprise and Industry Transformation
- ❖ A leading position in P&C/GI
- ❖ Targeted Evolution to operational Application Maintenance
- Market Leading Testing Capabilities
- ❖ Recent digital investments to establish lead position
- Leading Advisory and Systems Integrator

Emerged as one of the more profitable units within Capgemini

POWERFUL COMBINATION

COMMITMENT to DELIVERY

ENGINE for PROFIT

#### **IGATE** Insurance **Sustainable Scale**

- Large scale application operations in some of the worlds leading brands
- ❖ A leading position in L&P core applications and data migration
- ❖ Targeted evolution in ITOPS TPA and platform
- ❖ Integrated Applications, BPO, Infra GTM
- Investments in engineering and IOT
- Leading operator of application and ops

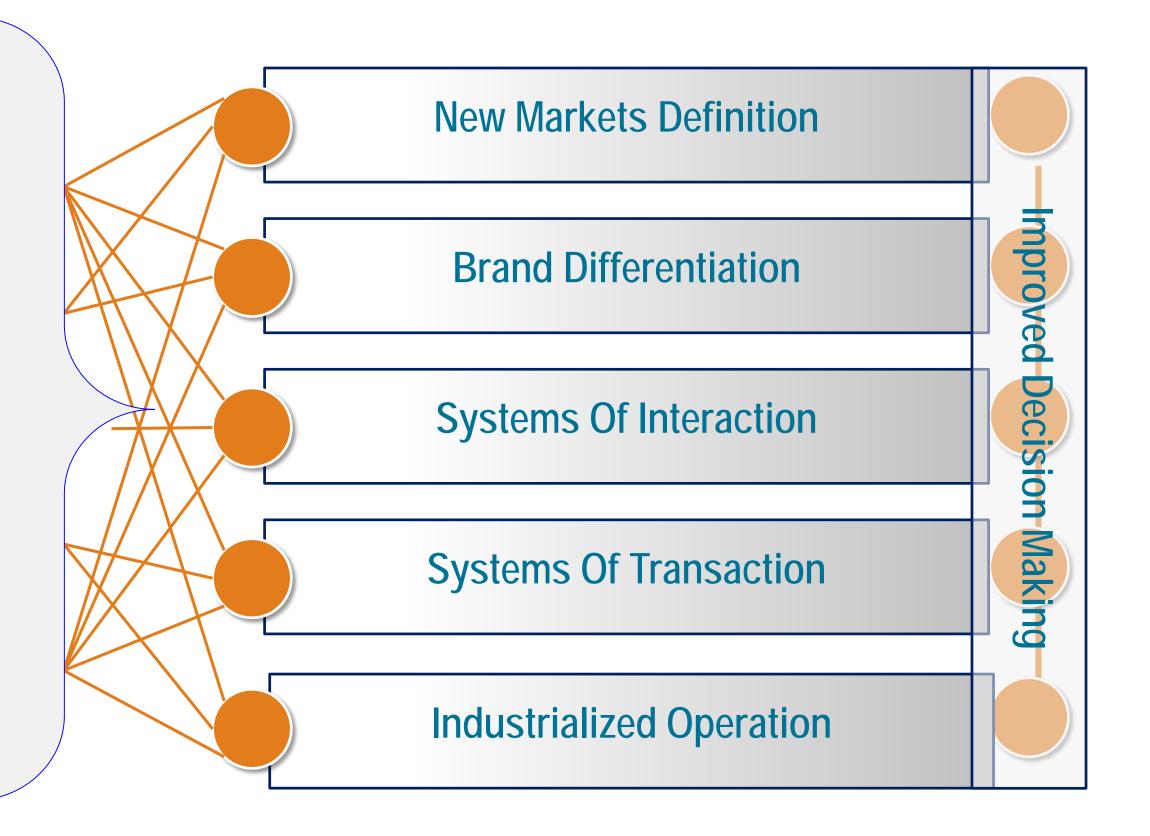
Established for some time as a top profit engine for IGATE

## Our role as a "Systems Integrator" is evolving ... to a "Connected and Integrated Partner"

#### Powerful Combination for Profitable Growth

### Critical Client Imperatives

- Integrated Partnerships to:
  - ✓ Master the pace of change
  - ✓ Meet demands of business agility
  - ✓ Deliver imperative of operational excellence
  - ✓ Set the brand for sustained differentiation
- Connected via
  - ✓ Aligned planning for risk and outcome
  - ✓ Sustained change agenda
  - ✓ Integrated (Industry and Tailored)
    Platforms and tools
  - ✓ Connected in operational execution



### At three speeds, Capgemini is uniquely connected to capture market share.

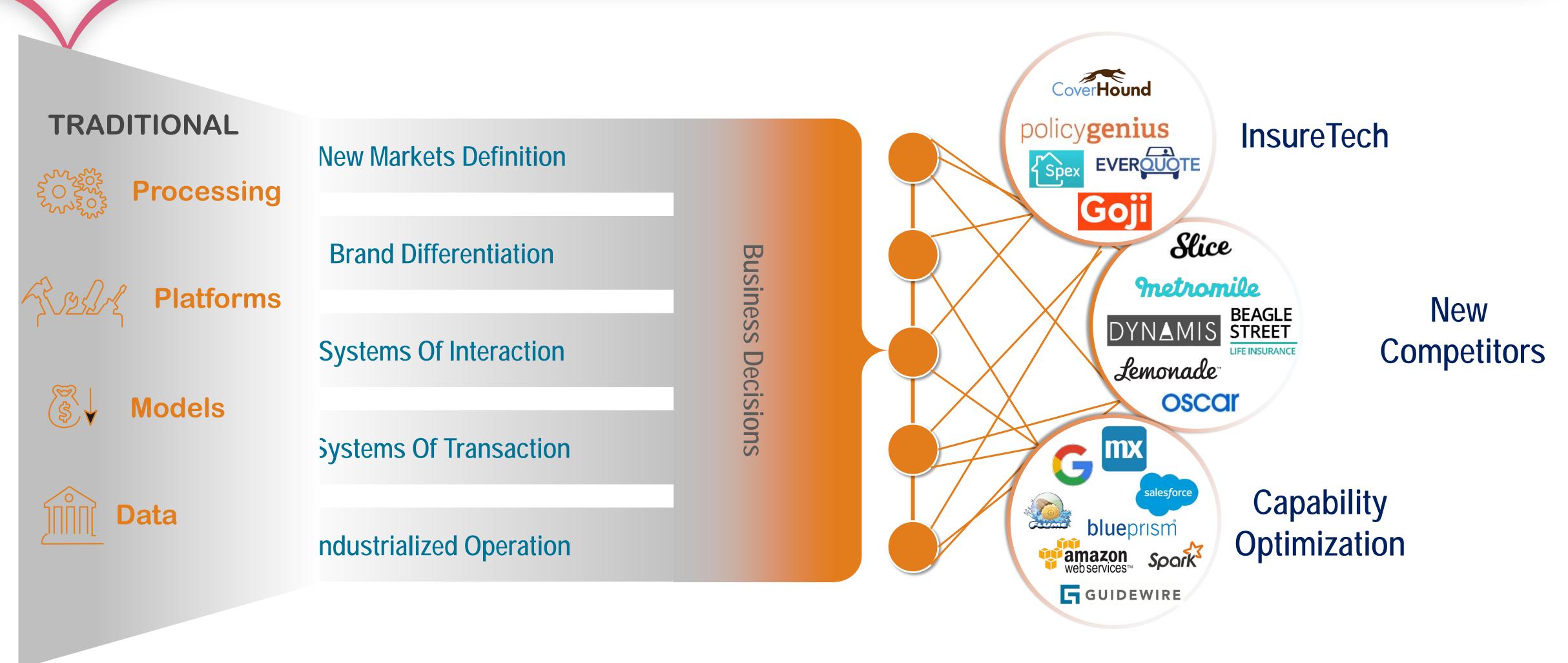
**New Markets Definition Brand Differentiation Systems Of Interaction Systems Of Transaction Industrialized Operation** 

#### **Client Imperatives**

**Industry Imperatives** 

- Defining and delivering the digital enterprise Demystifying Data and Digital
- ❖ Innovation 360 degree @ 212 Fahrenheit
- ❖ Data enterprise level and throughout the industry value chain
- Speed to Market
- Accuracy of Decisions
- Predictable outcomes within change agenda
- Transformation as the new normal
- Insurance Connect
- Extending the reach of TPA
- Extending the ITOPS proposition
- Industrialized strength operations and assumption/aggregation of operational risk for our clients and industry
- Extensions and integration of infrastructure and BPO
- Engineering for industry solutions

# We are unlocking value with insuretechs... with and for the industry in a way that will keep us on the forefront of change



Capgemini's Proven Ability To Stitch Together The Ecosystem And Drive The Right Actions From Strategy Through Operations Is A Key Differentiator In The Marketplace





### **About Capgemini**

With more than 180,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2015 global revenues of EUR 11.9 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience<sup>TM</sup>, and draws on Rightshore<sup>®</sup>, its worldwide delivery model.

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