

Portfolio Management Strategy

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Disclaimer



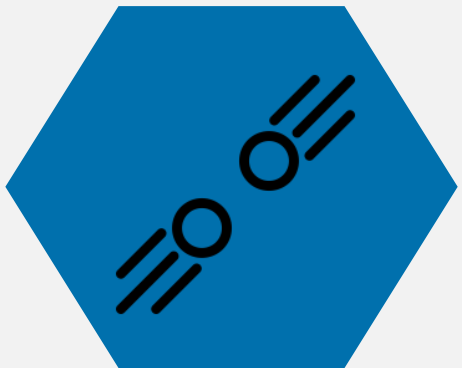
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Our Portfolio Management Strategy Principles



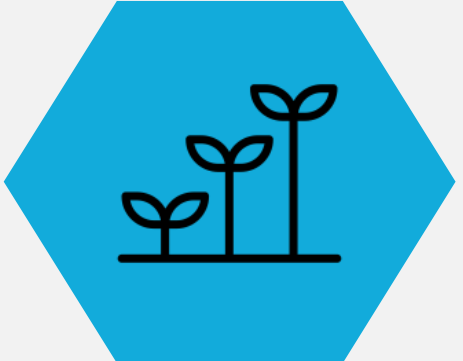
Our objectives: Align & Focus to sustain growth & deliver margins



Differentiated solutions



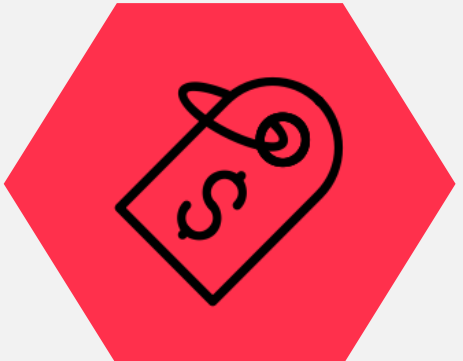
Focused investments



Improved win rate



Justified premium pricing

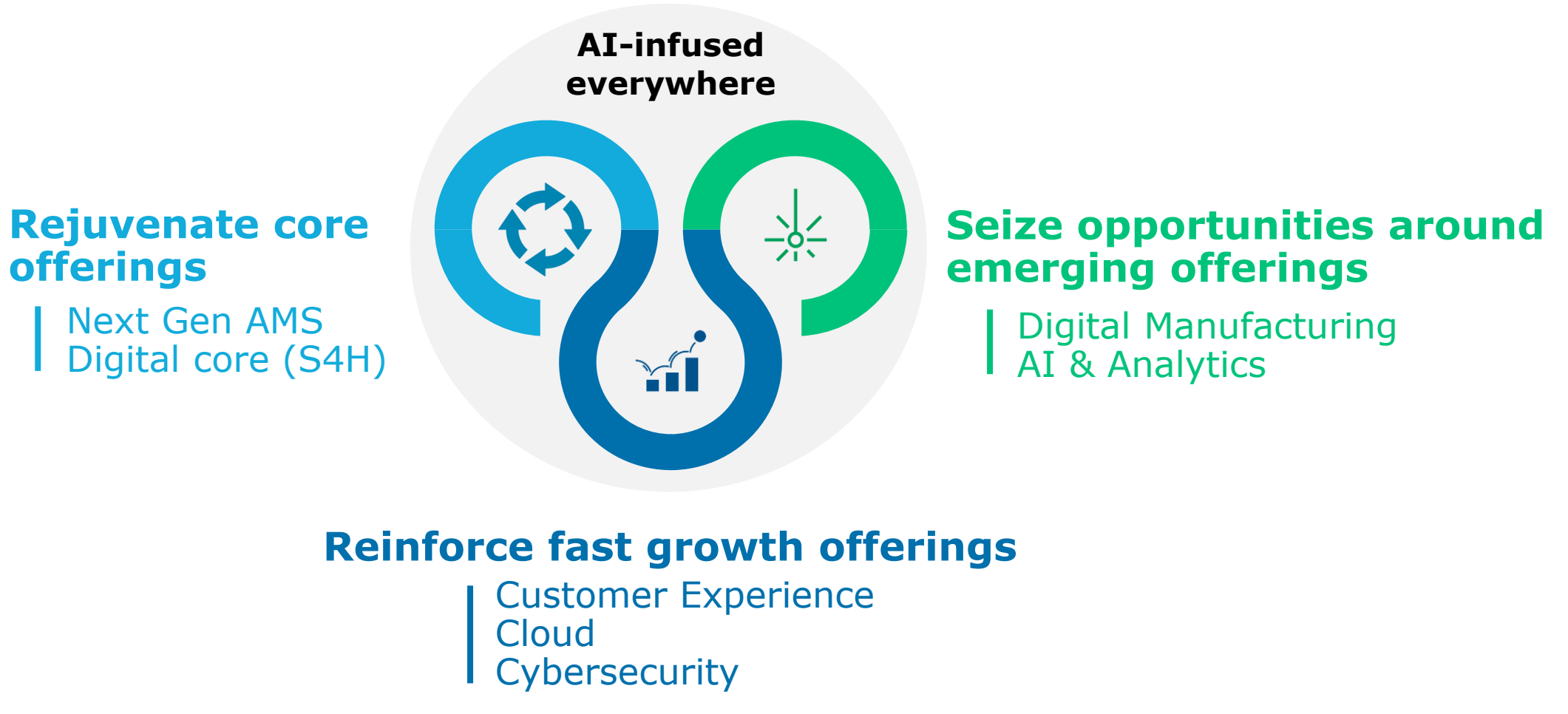


Reduced costs of sales



Solutions industrialized

Our Group priorities



With the objective of increasing our share above 50% in the New



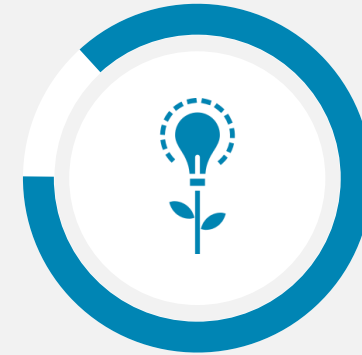
Key enablers of our portfolio strategy



Sector Focus



Centers of Excellence



Our India



Global & Local Practices



Partnership Ecosystem



Capabilities & Business Acquisitions



Conclusion



People matter, results count.

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