



LIVING THE FUTURE
since 1967

CAPITAL
MARKET DAY
LONDON | SEPTEMBER 12, 2017

Automation

Patrick Nicolet

Group Executive Board Member Competitiveness and India

People matter, results count.



Automation is disrupting our existing business

Productivity



Harvard Business Review
Robots Seem to Be Improving Productivity, Not Costing Jobs

THE WALL STREET JOURNAL
Home World U.S. Politics Economy **Business** Tech Markets Opinion Arts Life Real Estate

Business Standard
Wipro to take hyper automation drive across all projects in FY17
Aim is to improve productivity, and position it as a disruptive service delivery model through cognitive artificial intelligence and robotic process automation

Robotic Process Automation Slashes IT Costs, Alleviates Complexity
For a one-time acquisition fee of between \$5,000 and \$15,000, a single software robot can eliminate—or at least defer—the need for much more significant IT investments.

People



Accenture automates 17,000 jobs without layoffs
Nicky Cappella Thu 19 Jan 2017 1:41pm

Indiabulls REAL ESTATE
FIRSTPOST.
Cognizant may lay off 6,000: Tech grads will have to upscale skills to stay relevant, survive

Public Economic Forum
The rise of the robots: How the market is booming

As Automation Deletes Jobs From Indian IT Sector, 'Reskilling' Becomes A Major Focus Area

Computer Business Review
Accenture boosts automation with Genfour buyout

Pricing



INC 5000
OUTSOURCING AND THE GLOBAL ECONOMY
OPINION
The future of BPO services: Embrace automation or perish
Business process outsourcing providers have faced many hurdles. The latest—automation—may be their biggest yet. Only those able to change with the times will survive.

“RPA pricing is the new automation battleground”
Everest Group

zinnov
Outcome based engagement models are gaining tremendous traction as enterprises look to maximise their RA investments with service providers

Market



OPENVIEW
4 WAYS ARTIFICIAL INTELLIGENCE WILL LEAD TO RECORD SALES REVENUE IN 2017

Forbes / Tech / #CuttingEdge
Artificial Intelligence Will Make Its Mark Within Next 3 Years
MarketWatch
Robotic Process Automation Market Growing at a CAGR of 30.14% During 2017 to 2022
Published: Mar 24, 2017 10:01 a.m. ET

Tractica
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May 2, 2017
Artificial Intelligence Software Revenue to Reach \$59.8 Billion Worldwide by 2025
REGISTER WITH TRACTICA

Automation Drive | A unified, end-to-end approach delivering efficiency, effectiveness and business outcomes - for the Group and for our Clients

Principles

In Action

Outcomes

1


Automation First

Suite:

- AUTOMATION DRIVE** Framework
- AUTOMATION DRIVE** Tools & IP
- AUTOMATION DRIVE** Services

300+

 IA Evangelists

200+

 New client proposals

270+

 Customer deployments

120

 Automation task force deployed to engagements


2

Technology Arbitrage

- AUTOMATION DRIVE** Store
- AUTOMATION DRIVE** Strategic Partners

75

 More than vendor products evaluated

2,000+

 Robots deployed

3

Knowledge Centricity

- AUTOMATION DRIVE** Academy
- AUTOMATION DRIVE** Library

4,000

 Automation Experts in RPA, AI and cognitive technologies

1,800+

 Use cases

Automation Drive | Accelerating adoption of automation across the Group

Outcomes

IT HelpDesk:

- **52% of calls** handled by VA and Chat
- **72% dialogue success**

CFO Office:

- Increased efficiency by **~34%**

IT Applications:

- Improved Application availability, performance and **end user experience**



Outcomes

Resource Supply Chain:

- **90% people** discoverability
- Increased visibility, efficiency and people satisfaction
- Market trends and emerging skills **insights**



Application Development:

- **20%-35%** time-to-market improvement
- **15%-25%** increase in throughput generation
- **15%-25%** improvement in quality



Capgemini Accelerated Delivery Center:
Integrated tool chain supporting **+60 Tech**

Automation Drive | Delivering business impact and growth for our Clients

A top-5 global bank

- **70%** automation of most processes
- **157** Global Reports created across business streams

blueprism

Multinational media conglomerate

- **10x** faster incident resolution
- **32%** incident reduction
- **40%** reduction in false positive alerts for **7,000** saved hours

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Major water producer

- **5,000** end users and **6,000+** monthly calls with a **20%** incident reduction
- **82%** dialogue success and over **530** knowledge articles

odiGo

Medical device manufacturer

- **100%** automated monitoring of **200+** process chains
- **On-time** availability of transaction and master data

ca technologies | Automic | AUTOMATION ANYWHERE



Large European clearing house

- **90%** reduction in FTE efforts
- Improvements in efficiency, 24x7 operations, data redundancy, unplanned volume spikes

UiPath
Robotic Process Automation

Leading British homeware retailer

- **15%** in turn-around time reduction
- **10%** improvement in Average effort/tickets
- **30%** growth of Knowledge database
- **~ 5.5%** productivity improvement

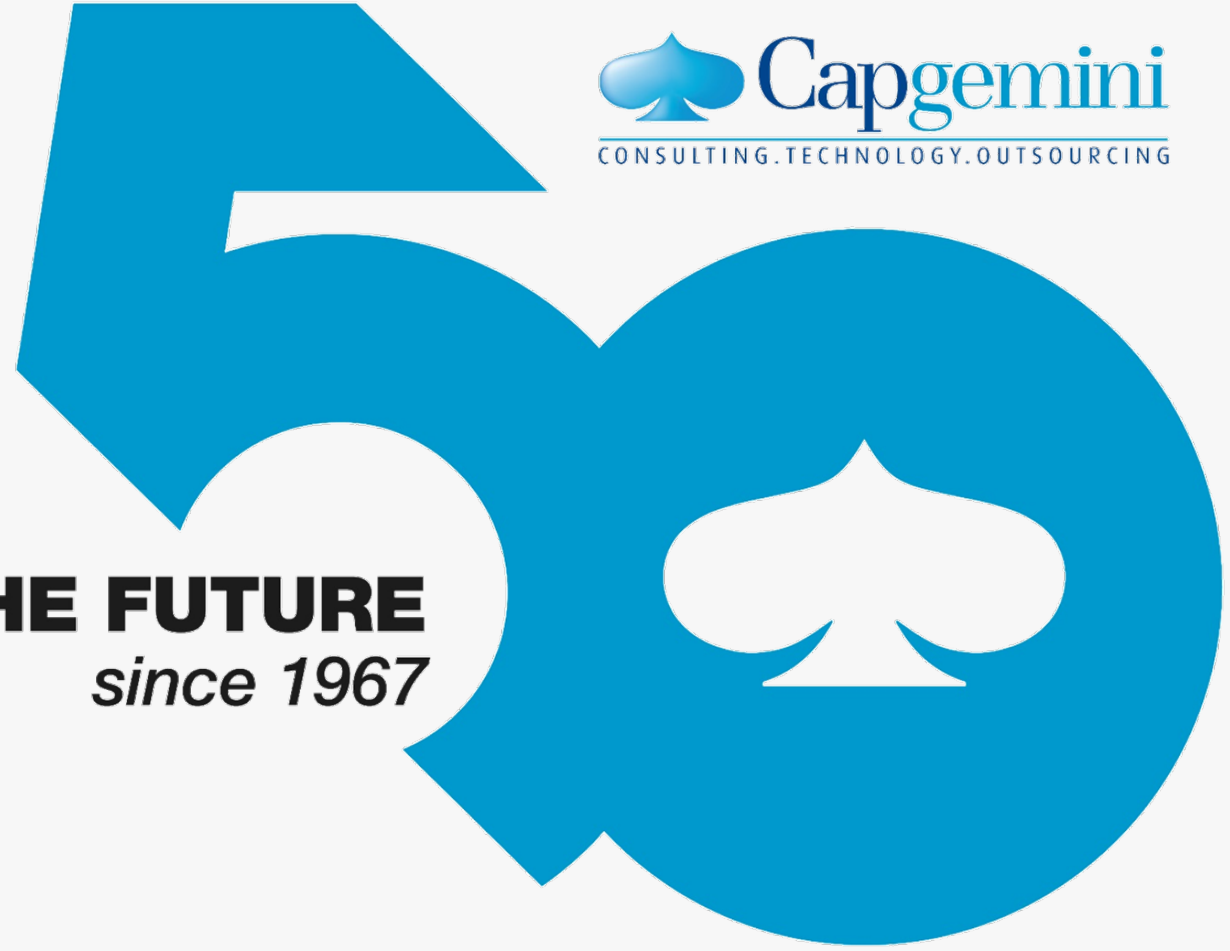
L-KO

Global furniture retailer

- PoS app sales issues reduced by **80%**
- Resolution time reduced by **75%**
- Manual monitoring payment reduced by **100%**

splunk >

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About Capgemini

With more than 190,000 people, Capgemini is present in over 40 countries and celebrates its 50th Anniversary year in 2017. A global leader in consulting, technology and outsourcing services, the Group reported 2016 global revenues of EUR 12.5 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, [the Collaborative Business Experience™](#), and draws on [Rightshore®](#), its worldwide delivery model.

Learn more about us at www.capgemini.com.



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