



# Mobile Solutions TLI

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Les Fontaines, 12-13 June

# Mobile Solutions – Introduction

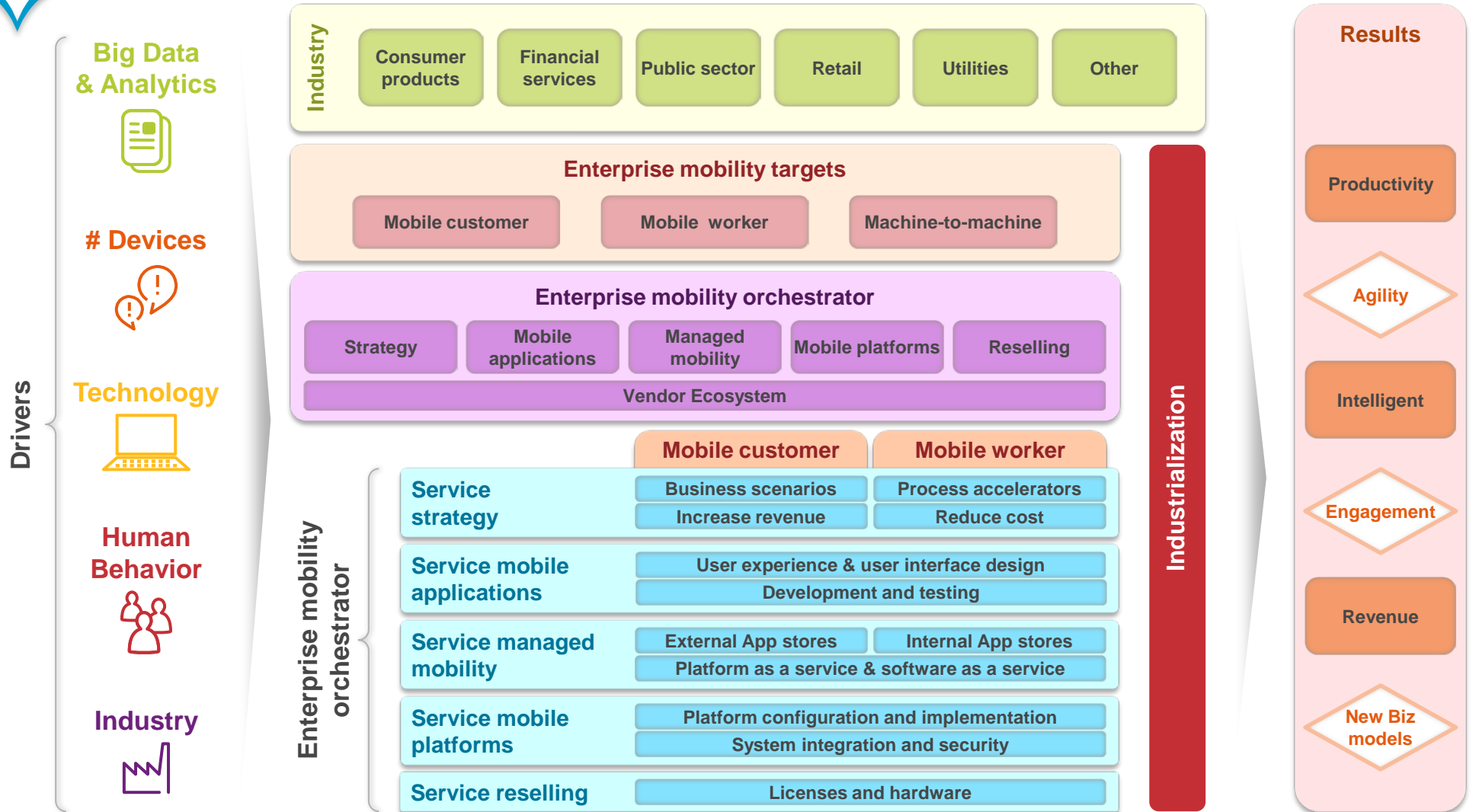
**Mobile Solutions is a good example of Group’s portfolio transformation:**

- Focused on nexus of mobility, cloud, big data, and consumerization – a rapidly expanding and attractive market
- Go-to-Market strategy based on becoming clients’ “Enterprise Mobility Orchestrator” – offering end-to-end mobile strategy and services
- Aggressive investment to embrace market opportunity and become mobile solutions leader



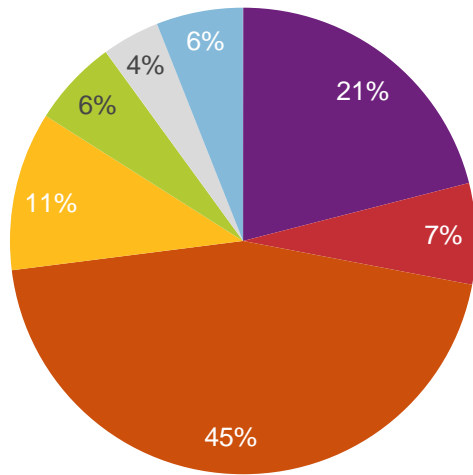
**Responding to and anticipating new opportunities for our clients customers and their employees**

# Strategic Mobility Lifecycle Services



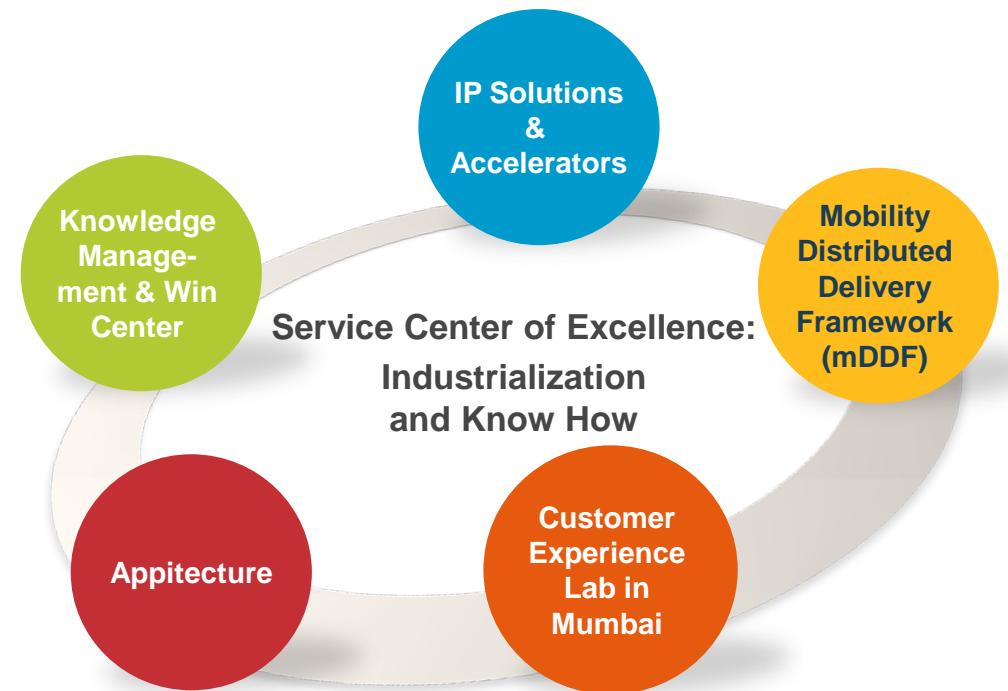
# Global Delivery Model and Service Center of Excellence Leverages over 1400 Experts Across the World

Global Expert Network of over 1400 people...

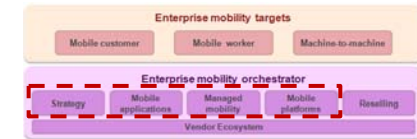


- Testers
- Designers
- Architects
- Developers
- Project managers / Scrum masters
- Business Analysts
- Leaders & SPOC's

...with Service Center of Excellence in India at the heart



# Coca Cola Refreshments Chooses Us to Enable Executive Decision Making on the Go



Mobile Strategy

Real-time productivity decisions

Design

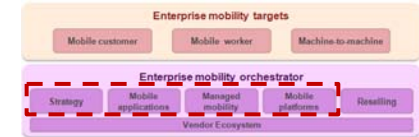
Implementation

Native Mobile Architecture

User Experience

*Coca-Cola* Refreshments

# Co-Innovation Agreement with SAP to Jointly Dominate the Consumer Products Industry



**5 Year Joint Go-to-Market Plan**

**Mobile Sales Execution Solution**

**Mobile Direct Store Delivery**

**Co-development**

**Accelerated CRM**

**Extensive process coverage & data integration**

